Financial Report September 30, 2020

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Independent Auditor's Report

To the Board of Directors The Civic Federation

We have audited the accompanying financial statements of The Civic Federation (the "Federation"), which comprise the statement of financial position as of September 30, 2020 and 2019 and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Civic Federation as of September 30, 2020 and 2019 and the changes in its net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described in Note 2 to the financial statements, significant uncertainty exists surrounding the COVID-19 pandemic. Our opinion is not modified with respect to this matter.

Alente i Moran, PLLC

January 21, 2021



Statement of Financial Position

September 30, 2020 and 2019

Investments 3,458,379 3,378,70 Receivables: Accounts receivable 267,510 93,98 Grants receivable 105,000 360,00 Trustee pledges receivable 235,000 410,00 Prepaid expenses and other assets 44,971 63,17 Leasehold improvements and equipment - Net 192,811 236,51 Total assets \$ 4,699,869 \$ 4,794,82 Liabilities - 15,00 Accounts payable \$ 32,146 \$ 14,55 Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,11 Accrued vacation 43,766 - Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets - 319,559 364,77 Without donor restrictions: - 319,559 364,77 Undesignated 260,507 77,76 3,458,379 3,378,70 Without donor restrictions:		 2020	 2019
Investments 3,458,379 3,378,70 Receivables: Accounts receivable 267,510 93,98 Grants receivable 105,000 360,00 Trustee pledges receivable 235,000 410,00 Prepaid expenses and other assets 44,971 63,17. Leasehold improvements and equipment - Net 192,811 236,51 Total assets \$ 4,699,869 \$ 4,794,82 Liabilities - 15,00 Accounts payable \$ 32,146 \$ 14,55 Deferred revenue - - Accrued wages 58,500 57,23 Accrued vages 39,343 39,11 Accrued vages 39,343 39,11 Accrued vages - 139,559 Accrued vages - 319,559 Accrued vaction 493,314 490,68 Net Assets - - Without donor restrictions: - 260,507 77,76 Board designated 260,507 77,76 - Board designated - 3,458,379 3,378,70 With donor rest	Assets		
Accounts receivable 267,510 93,98 Grants receivable 105,000 360,00 Trustee pledges receivable 235,000 410,00 Prepaid expenses and other assets 44,971 63,17 Leasehold improvements and equipment - Net 192,811 236,511 Total assets \$ 4,699,869 \$ 4,794,82 Liabilities - 15,00 Accounts payable - 15,00 Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,11 Accrued retirement plan contribution 43,766 - Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets - - 319,559 Without donor restrictions: - - - Undesignated 260,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,669 Total net assets 4,206,555 4,304,14	Investments	\$,	\$ 252,453 3,378,709
Total assets \$ 4,699,869 \$ 4,794,82 Liabilities Liabilities and Net Assets Liabilities \$ 32,146 \$ 14,55 Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,143 Accrued retirement plan contribution 2493,314 490,68 Net Assets ¥ 493,314 490,68 Net Assets 260,507 77,76 Board designated 2,458,379 3,378,70 With donor restrictions 487,669 847,669 Total net assets 4,206,555 4,304,14	Accounts receivable Grants receivable Trustee pledges receivable Prepaid expenses and other assets	105,000 235,000 44,971	93,983 360,000 410,000 63,172
Liabilities and Net Assets Liabilities \$ 32,146 \$ 14,55 Accounts payable \$ 32,146 \$ 14,55 Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,111 Accrued retirement plan contribution 43,766 - Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets 2 Without donor restrictions: 260,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,66 Total net assets 4,206,555 4,304,14	Leasehold improvements and equipment - Net		
Liabilities \$ 32,146 \$ 14,55 Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,11 Accrued retirement plan contribution 43,766 - Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets Vithout donor restrictions: 200,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,669 Total net assets 4,206,555 4,304,14	Total assets	\$ 4,699,869	\$ 4,794,827
Accounts payable \$ 32,146 \$ 14,55 Deferred revenue - Accrued wages 58,500 Accrued vacation 39,343 Accrued retirement plan contribution 43,766 Deferred rent 319,559 Total liabilities 493,314 490,68 Net Assets Without donor restrictions: Undesignated Board designated Board designated Total net assets Total net assets 437,669 442,06,555 4,304,144	Liabilities and Net Assets		
Deferred revenue - 15,00 Accrued wages 58,500 57,23 Accrued vacation 39,343 39,11 Accrued retirement plan contribution 43,766 - Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets - - Without donor restrictions: - - Undesignated 260,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,667 Total net assets 4,206,555 4,304,14	Liabilities		
Deferred rent 319,559 364,77 Total liabilities 493,314 490,68 Net Assets 493,314 490,68 Without donor restrictions: 260,507 77,76 Undesignated 260,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,669 Total net assets 4,206,555 4,304,14	Deferred revenue Accrued wages Accrued vacation	\$ - 58,500 39,343	\$ 14,554 15,000 57,238 39,116
Net Assets Without donor restrictions: Undesignated 260,507 77,76 Board designated 3,458,379 3,378,70 With donor restrictions 487,669 847,669 Total net assets 4,206,555 4,304,14	•		364,779
Without donor restrictions: 260,507 77,760 Undesignated 260,507 77,760 Board designated 3,458,379 3,378,700 With donor restrictions 487,669 847,660 Total net assets 4,206,555 4,304,140 f 4,600,860 f 4,704,820	Total liabilities	493,314	 490,687
¢ 4 600 860 ¢ 4 704 83	Without donor restrictions: Undesignated Board designated With donor restrictions	 3,458,379 487,669	 77,762 3,378,709 847,669 4,304,140
	Total liabilities and net assets	\$	\$ 4,794,827

Statement of Activities and Changes in Net Assets

Years Ended September 30, 2020 and 2019

				2020					2019	
		hout Donor estrictions		With Donor Restrictions		Total	Without Donor Restrictions		With Donor Restrictions	Total
Revenue	¢	409 426	¢		<u>۴</u>	400.426	¢ 400 744	¢		406 714
Membership dues Sponsorships	\$	498,136	Ф	-	\$	498,136	\$ 436,711 3,600	¢	- \$	436,711 3,600
Contributions		- 106,700				- 106,700	74,650		_	74,650
In-kind donations		2,700		-		2,700	-		-	-
Grants		37,700		60,000		97,700	56,100		960,000	1,016,100
Miscellaneous income		2,118		-		2,118	8,884		-	8,884
Special events		712,350		-		712,350	869,024		-	869,024
Net assets released from restrictions		420,000		(420,000)		-	337,331		(337,331)	
Total revenue		1,779,704		(360,000)		1,419,704	1,786,300		622,669	2,408,969
Expenses										
Program services Support services:		1,034,865		-		1,034,865	1,170,786		-	1,170,786
Management and general		579,073		-		579,073	486,742		-	486,742
Fundraising		340,549		-		340,549	478,083		-	478,083
Total expenses		1,954,487				1,954,487	2,135,611			2,135,611
(Decrease) Increase in Net Assets - Before other items	;	(174,783)		(360,000)		(534,783)	(349,311)		622,669	273,358
Other Items										
Realized gain on investments		32,559		-		32,559	31,188		-	31,188
Dividend and interest income		70,692		-		70,692	82,081		-	82,081
Change in unrealized gain (loss) on investments		140,027		-		140,027	(37,252)		-	(37,252)
Paycheck Protection Program funding		193,920		-		193,920				-
Total other items		437,198		-		437,198	76,017	_		76,017
Increase (Decrease) in Net Assets		262,415		(360,000)		(97,585)	(273,294)		622,669	349,375
Net Assets - Beginning of year		3,456,471		847,669		4,304,140	3,729,765		225,000	3,954,765
Net Assets - End of year	\$	3,718,886	\$	487,669	\$	4,206,555	\$ 3,456,471	\$	847,669 \$	4,304,140

Statement of Functional Expenses

Year Ended September 30, 2020

			Support	Serv	/ices		
	Program			Ma	anagement	•	
	 Services		Fundraising		nd General	Total	
Salaries and wages Employee insurance benefits Retirement plan contribution Payroll taxes Payroll services	\$ 671,729 79,707 29,905 40,327 -	\$	138,322 14,435 4,093 8,061 -	\$	370,706 \$ 38,129 16,940 23,593 3,422	1,180,757 132,271 50,938 71,981 3,422	
Total salaries and related expenses	821,668		164,911		452,790	1,439,369	
Management fee Food and beverage Audiovisual Award expense Photography Postage and shipping Printing and publications Travel and transportation Messenger Supplies Miscellaneous Bad debt expense Bank fees Depreciation Dues and subscriptions Purchased equipment Leased equipment Consulting fees Accounting fees Insurance Occupational licenses and fees Meals Meetings Occupancy Repairs and maintenance Phone and internet service Technology support	- 150 - 7 1,166 1,108 - 16 25 - 29,279 16,564 - 3,091 33,330 - 2,890 523 2,341 96,230 559 7,728 9,781 5,991		70,000 18,822 14,947 22,743 817 - 5,662 543 120 496 2,772 8,665 - 5,244 1,538 - 840 175 - 975 42 17,235 118 1,634 2,059 -		$\begin{array}{c} -\\ 1,802\\ -\\ 372\\ -\\ 92\\ 1,205\\ 312\\ 49\\ 2,929\\ 690\\ 11,000\\ 7,183\\ 9,177\\ 2,873\\ 523\\ 2,087\\ 9,476\\ 22,800\\ 8,580\\ 26\\ 2,555\\ 1,309\\ 30,162\\ 304\\ 5,123\\ 5,319\\ -\end{array}$	$\begin{array}{c} 70,000\\ 20,624\\ 15,097\\ 23,115\\ 817\\ 99\\ 8,033\\ 1,963\\ 169\\ 3,441\\ 3,487\\ 19,665\\ 7,183\\ 43,700\\ 20,975\\ 523\\ 6,018\\ 42,981\\ 22,800\\ 8,580\\ 2,916\\ 4,053\\ 3,692\\ 143,627\\ 981\\ 14,485\\ 17,159\\ 5,991\\ \end{array}$	
Software Utilities	1,349 1,069		- 191		- 335	1,349 1,595	
	,					,	
Total special event and operating expenses	 213,197		175,638		126,283	515,118	
Total functional expenses	\$ 1,034,865	\$	340,549	\$	579,073 \$	1,954,487	

Statement of Functional Expenses

Year Ended September 30, 2019

			Support	Se	rvices	
	Program			lanagement		
	 Services	F	undraising	2	and General	Total
Salaries and wages Employee insurance benefits Retirement plan contribution Payroll taxes Payroll services	\$ 729,260 98,982 32,496 46,988 -	\$	148,081 13,918 5,924 7,544 -	\$	293,388 \$ 38,449 11,571 24,134 4,425	1,170,729 151,349 49,991 78,666 4,425
Total salaries and related expenses	907,726		175,467		371,967	1,455,160
Management fee Food and beverage Audiovisual Award expense Photography Postage and shipping Printing and publications Travel and transportation Messenger Supplies Miscellaneous Bad debt expense Bank fees Depreciation Dues and subscriptions Purchased equipment Leased equipment Leased equipment Consulting fees Accounting fees Insurance Occupational licenses and fees Meals Meetings Occupancy Repairs and maintenance Phone and internet service Technology support	- - 696 - - 11 3,066 8,773 - 548 694 65 - 43,324 19,482 6,912 2,363 46,238 - - 2,506 1,152 3,078 93,417 756 10,952 9,929 5,859		$\begin{array}{c} 70,000\\ 66,015\\ 31,690\\ 22,780\\ 1,641\\ 2,353\\ 10,177\\ 2,401\\ 576\\ 1,783\\ 6,651\\ 6,130\\ -\\ 5,670\\ 4,620\\ 273\\ 682\\ 47,000\\ -\\ -\\ -\\ 747\\ 178\\ 16,731\\ 144\\ 2,164\\ 1,891\\ \end{array}$		$\begin{array}{c} - \\ 13 \\ - \\ 1,193 \\ - \\ 600 \\ 3,432 \\ 684 \\ - \\ 4,622 \\ 1,375 \\ - \\ 6,405 \\ 9,921 \\ 4,319 \\ 2,923 \\ 1,170 \\ - \\ 20,250 \\ 8,855 \\ 952 \\ 5,044 \\ 2,925 \\ 29,280 \\ 300 \\ 5,945 \\ 3,940 \end{array}$	70,000 66,028 32,386 23,973 1,641 2,964 16,675 11,858 576 6,953 8,720 6,195 6,405 58,915 28,421 10,108 4,215 93,238 20,250 8,855 3,458 6,943 6,181 139,428 1,200 19,061 15,760 5,859
Website Software Utilities	5,858 1,775 1,465		- 57 262		- 168 459	5,858 2,000 2,186
	 .,					_,
Total special event and operating expenses	 263,060		302,616		114,775	680,451
Total functional expenses	\$ 1,170,786	\$	478,083	\$	486,742 \$	2,135,611

Statement of Cash Flows

Years Ended September 30, 2020 and 2019

	 2020	2019
Cash Flows from Operating Activities (Decrease) increase in net assets Adjustments to reconcile (decrease) increase in net assets to net cash and cash equivalents from operating activities:	\$ (97,585) \$	349,375
Depreciation Bad debt expense Net change in realized and unrealized investment (losses) gains Changes in operating assets and liabilities that (used) provided cash and cash equivalents:	43,700 19,665 (172,586)	58,915 6,195 6,064
Accounts receivable Grants receivable Trustee pledges receivable Prepaid expenses Accrued and other liabilities Deferred revenue Deferred rent	(193,137) 255,000 174,944 18,201 62,847 (15,000) (45,220)	$\begin{array}{c} 13,714 \\ (360,000) \\ (185,000) \\ (1,099) \\ 1,846 \\ 4,000 \\ (42,403) \end{array}$
Net cash and cash equivalents provided by (used in) operating activities	 50,829	(148,393)
Cash Flows from Investing Activities Purchases of investments Proceeds from sales of investments Redemption of bond	 (1,222,316) 865,232 450,000	(1,209,456) 788,902 425,000
Net cash and cash equivalents provided by investing activities	 92,916	4,446
Net Increase (Decrease) in Cash and Cash Equivalents	143,745	(143,947)
Cash and Cash Equivalents - Beginning of year	252,453	396,400
Cash and Cash Equivalents - End of year	\$ 396,198 \$	252,453

September 30, 2020 and 2019

Note 1 - Nature of Business

The Civic Federation (the "Federation") was founded in 1894 with a mission to provide a citizen agency for promoting efficiency and economy in the organization and management of public business, guarding against wasteful expenditure of public funds and excessive taxes, and furnishing the public with accurate information concerning governmental revenue and expenditures.

Note 2 - Significant Accounting Policies

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and all highly liquid investments with original maturities of three months or less when purchased.

Investments

Investments are recorded at fair value. Interest and dividends and unrealized and realized gains and losses are included in the statement of activities and changes in net assets as increases or decreases in net assets. Gains and losses resulting from the sale of investments are reported in the statement of activities and changes in net assets as of the trade date. Interest and dividend income is recorded on the accrual basis.

Accounts Receivable

Accounts receivable are stated at net invoice amounts. An allowance for doubtful accounts is established based on a specific assessment of all invoices that remain unpaid following normal customer payment periods. All amounts deemed to be uncollectible are charged against the allowance for doubtful accounts in the period that determination is made. Management considers all accounts receivable collectible; therefore, an allowance for doubtful accounts has not been recorded.

Grants Receivable

The Federation's grants receivable are composed of grants for use in the Federation's activities. Grants receivable at September 30, 2020 and 2019 are expected to be collected within three years. Management considers all grants receivable collectible; therefore, an allowance for doubtful accounts has not been recorded.

Trustee Pledges Receivable

Unconditional promises to give in the future are reported as revenue and measured at fair value. These contributions are reported as an increase in net assets with donor restrictions. Trustee pledges receivable as of September 30, 2020 and 2019 are expected to be collected within two years. The Federation has not recorded a provision for doubtful accounts since it is the opinion of management that the balance is collectible in full.

Leasehold Improvements and Equipment

Leasehold improvements and equipment are stated at cost. Donated assets are recorded at their fair values as of the dates of the gifts. The Federation's policy is to capitalize all fixed assets with a cost greater than \$1,500 and to depreciate the cost over the estimated useful lives of the assets using the straight-line method. Leasehold improvements are amortized over the terms of the leases or their useful lives, if shorter. Expenditures for maintenance and repairs are generally charged to operating expenses.

When leasehold improvements and equipment are disposed of, the cost and accumulated depreciation are eliminated from the accounts, and any resulting gain or loss is included in the statement of activities and changes in net assets.

September 30, 2020 and 2019

Note 2 - Significant Accounting Policies (Continued)

Classification of Net Assets

Net assets of the Federation are classified based on the presence or absence of donor-imposed restrictions limiting the Federation's ability to use or dispose of contributed assets or the economic benefits embodied in those assets.

Net assets without donor restrictions: Net assets that are not restricted by donors or for which the donorimposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of the Federation.

Net assets with donor restrictions: Net assets consisting of contributions received with donor-imposed restrictions that expire with the passage of time or that can be removed by meeting certain requirements. When donor restrictions are met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported on the statement of activities and changes in net assets.

Earnings, gains, and losses on net assets are classified as without donor restrictions unless specifically restricted by the donor or by applicable state law.

Board-designated Net Assets

Board-designated net assets are net assets without donor restrictions designated by the board primarily for particular functions or activities. These designations are based on board actions, which can be altered or revoked at a future time by the board.

Revenue

The Federation raises revenue through fundraising events, members' dues, grants, contributions, and investment income. Members' dues, grants, and special event revenue are recorded following the guidance for contribution revenue. Revenue from grants and contributions is recognized in the period the commitment for support is obtained. Membership dues and special event revenue are recognized in the period of commitment. Payments received prior to the event are restricted.

Unconditional promises to give cash and other assets to the Federation are reported at fair value on the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value on the date the gift becomes unconditional or is received. The gifts are reported as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities and changes in net assets as net assets release from restrictions. Donor-restricted contributions whose restrictions are met in the year the gift is received are reported as contributions without donor restrictions in the accompanying financial statements.

Functional Allocation of Expenses

Costs of providing program and support services have been reported on a functional basis in the statement of functional expenses. Costs are charged to program services and support services on an actual basis when available. Allocations for personnel expenses are based on estimates of time and effort of personnel involved in each function. Expenses deemed to be indirect, such as professional services, insurance, and supplies, are considered to be management and general unless used specifically by a program. Expenses related to occupancy, such as utilities and depreciation, are allocated based on square footage occupied by each function. Other indirect costs are allocated primarily based on estimates of time and effort of personnel. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount.

September 30, 2020 and 2019

Note 2 - Significant Accounting Policies (Continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Tax Status

The Federation is a not-for-profit corporation and is exempt from tax under the provisions of Internal Revenue Code Section 501(c)(3).

Adoption of New Accounting Pronouncements

For the fiscal year ended September 30, 2020, the Federation adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*, which provides enhanced guidance to assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal transactions) and (2) determining whether a contribution is conditional. The Federation adopted the new standard on a modified prospective basis, and there was no impact to beginning of year net assets.

The Federation also adopted the provisions of FASB ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, and all related amendments (Accounting Standards Codification (ASC) 606), which serve to supersede most existing revenue recognition guidance, including all industry-specific guidance. ASC 606 provides a principles-based framework for recognizing revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services and requires enhanced disclosures to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The Federation adopted the new standard on a modified prospective basis. There was no impact on significant revenue streams or beginning of year net assets as a result of adoption.

Upcoming Accounting Pronouncement

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize a right-to-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. Due to the operating lease agreement that the Federation has in connection with its office facilities (see Note 7), this standard may have a material impact on the statement of financial position. The reporting of lease-related expenses in the statements of activities and changes in net assets and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for the Federation's year ending September 30, 2023.

Subsequent Events

The financial statements and related disclosures include evaluation of events up through and including January 21, 2021, which is the date the financial statements were available to be issued.

September 30, 2020 and 2019

Note 2 - Significant Accounting Policies (Continued)

Impacts of COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of a respiratory disease caused by a new coronavirus a pandemic. First identified in late 2019 and now known as COVID-19, the outbreak has impacted millions of individuals worldwide. In response, many countries have implemented measures to combat the outbreak that have impacted global business operations.

In response to the pandemic declaration, the Federation moved to a predominantly remote working arrangement, and the annual in-person events were transitioned into a virtual format. Additionally, there were significant fluctuations in the Federation's investment portfolio, which resulted in a significant unrealized investment gain for the year ended September 30, 2020.

The Federation was approved for a loan under the Paycheck Protection Program (PPP) created as a part of the relief efforts related to COVID-19 and administered by the Small Business Administration (SBA). The Federation received funds totaling \$193,920 on April 29, 2020. As of November 2, 2020, the SBA has approved forgiveness of the entire amount advanced.

The Federation continues to monitor the ongoing situation. While the Federation's investment portfolio, results of operations, cash flows, and financial condition could be negatively impacted, the extent of the future impact cannot be reasonably estimated at this time.

Note 3 - Investments

The Federation's investments are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to these risk factors, it is reasonably possible that changes in the value of investments will occur in the near term and materially affect the amounts reported in the financial statements.

The fair value of the investments consists of the following:

	 2020	2019
U.S. government and agency securities	\$ - \$	251,224
Bond mutual funds:	004 000	000 007
Northern Ultra-Short Fixed Income	281,809	289,067
Vanguard Inflation Protected SEC	317,959	290,382
Putnam Ultra Short Duration Income	-	123,573
Eaton Vance Short Duration Gov Inc A	270,962	-
iShares Core US Aggregate Bond ETF	105,073	-
Money market fund	218,436	142,729
Certificate of deposit	100,325	301,975
Stock mutual funds:		
Northern Global Real Estate	41,635	49,317
iShares Trust Russell 3000 Index Fund	496,125	505,671
Vanguard Total Stock Market ETF	442,806	392,600
Vanguard Specialized	115,794	107,622
Vanguard Index FDS Growth	138,159	100,932
Wisdom Tree Dividend	233,802	271,047
Flexshares Trust Morningstar Global	88,832	99,680
iShares MSCI EAFE ETF	197,315	202,151
iShares MSCI Emerging Markets ETF	· -	98,496
SDPR S&P 500	171,799	152,243
Invesco Exchange Traded FD TR FINL PFD	98,628	-
Invesco QQQ TR Unit Ser 1	 138,920	-
Total	\$ 3,458,379 \$	3,378,709

Notes to Financial Statements

September 30, 2020 and 2019

Note 4 - Trustee Pledges Receivable

Included in trustee pledges receivable are several unconditional promises to give generated from threeyear contribution commitments. They are included as follows:

	 2020	 2019
Amounts due in: Less than one year One to five years	\$ 235,000 -	\$ 260,000 150,000
Total	\$ 235,000	\$ 410,000

Note 5 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Federation's assets measured at fair value on a recurring basis at September 30, 2020 and 2019 and the valuation techniques used by the Federation to determine those fair values.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Federation has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Federation's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

		Assets	Mea	asured at Fair \ at Septemb		ing B	asis
	Ac	oted Prices in tive Markets or Identical Assets (Level 1)	Sig	gnificant Other Observable Inputs (Level 2)	Significant Jnobservable Inputs (Level 3)		Balance at ptember 30, 2020
Assets - Investments: Money market fund Certificate of deposit Bond mutual funds Stock mutual funds	\$	218,436 100,325 975,803 2,163,815	\$	- - -	\$ - - -	\$	218,436 100,325 975,803 2,163,815
Total assets	\$	3,458,379	\$	-	\$ -	\$	3,458,379

September 30, 2020 and 2019

Note 5 - Fair Value Measurements (Continued)

	Assets Measured at Fair Value on a Recurring Basis at September 30, 2019							
	Ac	oted Prices in ctive Markets for Identical Assets (Level 1)	Sig	nificant Other Dbservable Inputs (Level 2)		Significant Jnobservable Inputs (Level 3)		Balance at eptember 30, 2019
Assets - Investments: U.S. government and agency securities Money market fund Certificate of deposit Bond mutual funds Stock mutual funds	\$	- 142,729 301,975 703,022 1,979,759	\$	251,224 - - - - -	\$	-	\$	251,224 142,729 301,975 703,022 1,979,759
Total assets	\$	3,127,485	\$	251,224	\$	-	\$	3,378,709

The Federation's policy is to recognize transfers in and transfers out of Level 1, 2, and 3 fair value classifications as of the end of the reporting period.

During the years ended September 30, 2020 and 2019, there were no transfers between Levels 1 and 2. The fair values of the Federation's stock mutual funds, bond mutual funds, certificate of deposit, and money market fund were determined based on Level 1 inputs. These inputs were quoted prices in active markets for identical assets.

The fair values of the Federation's U.S. government and agency securities were determined by the use of other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rate and yield curves, that are observable at commonly quoted intervals. The Federation estimates the fair value of these investments based on similar investments that are traded on the secondary market.

Note 6 - Leasehold Improvements and Equipment

Leasehold improvements and equipment are summarized as follows:

	 2020	 2019	Depreciable Life - Years
Furniture and fixtures Computer equipment and software Leasehold improvements	\$ 31,762 164,941 366,340	\$ 31,762 164,941 366,340	5 5 11
Total cost	563,043	563,043	
Less accumulated depreciation	 370,232	 326,533	
Net leasehold improvements and equipment	\$ 192,811	\$ 236,510	

Note 7 - Lease Commitments

The Federation leases its office facilities under an operating lease agreement and entered into a new operating lease agreement with a commencement date of July 1, 2015. The lease expires in July 2026. The Federation has an option to renew the lease for a period of five years provided that the Federation notifies the lessor in writing at least 12 months prior to the expiration date of the initial term of the lease.

September 30, 2020 and 2019

Note 7 - Lease Commitments (Continued)

As part of the lease, the lessor paid for leasehold improvements in the amount of \$366,340. The Federation has recorded these improvements as an asset and a corresponding lease incentive as deferred rent liability. The leasehold improvements will be amortized on a straight-line basis over the life of the operating lease, which is 133 months. The lease liability was amortized in the amount of \$33,053 in 2020 and 2019 and recorded as a reduction to rental expense.

The Federation also records, as a deferred rent liability, the excess of straight-line rent expenses over the actual rent payments required under the lease agreement.

The following is a schedule of future minimum rental payments under the operating lease, which do not include the effects of the amortization of the deferred rent liability:

Years Ending September 30	 Amount
2021 2022 2023 2024 2025 Thereafter	\$ 161,330 164,148 166,967 169,784 172,602 145,597
Total	\$ 980,428

Note 8 - Retirement Plan

The Federation maintains a qualified simplified employee pension plan that covers substantially all employees. Under the plan, the Federation may provide for discretionary contributions in each calendar year, at the discretion of the executive committee, to the individual retirement accounts or individual retirement annuity of the employees. Retirement plan contribution expenses amounted to \$50,938 and \$49,991 for the years ended September 30, 2020 and 2019, respectively.

Note 9 - Net Assets

Amounts placed in investment accounts are designated by the board of directors as a long-term reserve fund. Earnings on such investments are available for current operations.

Net assets with donor restrictions represent grants and pledges received for projects that the Federation will be involved with during fiscal years related to the Federation's purpose. Net assets with donor restrictions consisted of the following as of September 30, 2020 and 2019:

	 2020	 2019
Time restrictions:		
Trustee pledges	\$ 235,000	\$ 410,000
Robert R. McCormick Foundation Grant	-	100,000
Motorola Solutions Foundation Grant	60,000	60,000
Time and purpose restrictions:		
Elizabeth Morse Charitable Trust Grant	177,669	277,669
Other time and purpose restricted contributions	 15,000	
Total net assets with donor restrictions	\$ 487,669	\$ 847,669

September 30, 2020 and 2019

Note 10 - Concentrations

There is no concentration of revenue for the year ended September 30, 2020. Grant revenue consisting of a multiyear grant from one major contributor amounted to approximately 12 percent of total revenue for the year ended September 30, 2019. As of September 30, 2020 and 2019, pledges receivable from the major contributor amounted to \$100,000 and \$200,000, respectively.

Note 11 - Liquidity and Availability of Resources

The following reflects the Federation's financial assets as of September 30, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date:

	 2020	2019
Cash and cash equivalents Receivables Short-term investments	\$ 396,198 \$ 607,510 3,458,379	252,453 863,983 3,378,709
Financial assets - At year end	4,462,087	4,495,145
Less those unavailable for general expenditures within one year due to contractual or donor-imposed restrictions	 100,000	350,000
Financial assets available to meet cash needs for general expenditures within one year	\$ 4,362,087 \$	4,145,145

The Federation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Federation aims to maintain sufficient liquidity, including cash and short-term investments, on hand to meet six months of normal operating expenses. As part of its liquidity management, the Federation invests cash in various short-term investments, including short-term treasury instruments.

The Federation also realizes there could be unanticipated liquidity needs.